



“Rob has been a huge asset to our charity as we develop a new strategic direction.....His knowledge of the sector and the challenges and opportunities facing small organisations has been a great benefit. His skills in facilitating discussion in group discussions, without imposing his own views, were wonderful.”

Richard Orme, CEO DAISY Consortium

focus on CONSULTING

Rob Legge Consulting uses proven techniques to help charities & third sector organisations solve problems and realise their potential.



THE PROCESS

Typically a consultancy will involve four phases:

Diagnostic

Research (internal and external)

Option generation

Recommendation, outline budget and implementation plan

The process concludes with presentations to senior managers, staff and volunteers and the board.

INDIVIDUALLY TAILORED

Rob Legge Consulting provides Individually tailored charity consultancy to help you tackle your pressing strategic or operational challenges. The process is inclusive making it an effective way to ensure all key stakeholders are engaged so that the solutions recommended are most likely to be supported within the organisation.

Examples of consultancy projects include supporting fundraising by developing a business plan to win lottery funding, developing a new strategic direction for national and local charities, developing and delivering team away days, consulting on improving recruitment processes, supporting CEOs in various charities looking at changes from central to decentralisation and managing the process to resolve organisational cultural issues.



“The consultancy work to manage SAtA’s strategic planning process was both challenging and engaging. Rob established a good rapport with all stakeholders, including trustees; working inclusively to ensure everyone had the opportunity to share their views. The end result was a clearer direction, exciting new initiatives and a revitalised management team.”
Debbie Powell, Chief Executive, Solihull Action through Advocacy

CONSULTATION IN PRACTICE

CEO COACHING AND DEVELOPMENT OF A NEW STRATEGIC DIRECTION

I first worked with former Solihull Action through Advocacy (SAtA) CEO Debbie Powell through a series of coaching interventions helping her to address a number of organisational cultural issues. The coaching worked well and Debbie was able to take a number of actions to strengthen her leadership style.

As a result she identified an up and coming financial challenge to the future of the organisation and asked me to help review the strategy and operational plan. So over a four month period I worked with SAtA's management team as well as staff, trustees and clients to develop a new strategic direction for the organisation.

During this period Debbie found that personal family issues were making it difficult for her to commit sufficient time and attention needed for her role. She therefore put a proposal to her trustees to pilot a part time CEO role and introduce an Interim Operations Manager role which I held for 12 months. In this role I introduced new management procedures and developed management skills of existing managers.

When Debbie decided to leave I was asked to project manage the recruitment of a new CEO on behalf of the Trustees, and finally stepped back when the new CEO joined SAtA.

Rob Legge.



Rob Legge
Charity Coach Trainer & Consultant

With over 30 years' experience within the third sector Rob Legge brings a wealth of knowledge and experience of the key challenges facing charities and social enterprises in today's competitive landscape.

Email: rob@robleggeconsulting.co.uk

Mobile: 07592 565833

Website: www.robleggeconsulting.co.uk

LinkedIn: [linkedin.com/in/roblegge1/](https://www.linkedin.com/in/roblegge1/)

Twitter: [@3rdsectorcoach](https://twitter.com/3rdsectorcoach)

